

# Greenlight Freight Management Solution

by Harvest Ventures Inc.

## Accurately quote freight at the time of sales order entry!



Greenlight Freight Management solution is the most comprehensive freight quoting tool for Exact and Macola ERP software. It has the ability to extract the order details from your ERP software and simultaneously display freight rates from multiple carriers with a click of a button. Finally a solution that will save your customer service representatives significant time while increasing the bottom line!

Greenlight Freight Management Solution was developed to give Macola 10, Macola ES, Progression, and Exact Synergy users the advantage of quoting freight at the time of order entry!

Give your team a tool that compares all available rate options from multiple carriers (including both parcel and LTL) on a single screen and consistently apply business rules to calculate total freight charges.

Flexible configuration options allow you to specify your shipping and packaging methods in order to minimize user input and maximize value.

Choose from a list of popular carriers.

We are willing to integrate with your carrier. Ask us how!

### Business Benefits:

- Automatically calculate freight charges based on actual dimensional weights
- Ability to quote the total order amount including freight during order entry
- Offer your customer an accurate freight cost within seconds
- Automatically saves selected rate and ship via code to the order header
- Compare available freight options on one screen with a single click of a button
- Provide a full rate quote, including dimensional rating
- See transit times for various services
- Ability to include selected accessory charges

### Features:

Choose from a list of parcel and LTL providers including international trucking and courier companies.

A dynamic algorithm determines box size and number of boxes based upon item dimensions and packaging factor.

Separate administrator, power and standard user rights based on Microsoft Windows authentication.

Ability to markup freight amount at the carrier/service level.

Consolidation Technology - Optionally consolidate multiple items per box based on item configuration.

Ability to define mandatory and optional accessories.

Robust configuration screens to set:

- Box dimensions
- Minimum freight amount
- Maximum freight amount
- Self Insurance
- Ship via code cross reference
- LTL accessories



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## Rate shop multiple carriers for the best shipping options on orders and invoices.

When the Greenlight freight quoting service is launched, it will rate shop all of the carrier services setup in the system and display the rates for the user to select.

Once the carrier and rate is chosen, the Freight and Ship Via fields within the order are populated. If necessary, users have the ability to override prices.

### Flexible Options:

The Greenlight freight quoting solution is very flexible providing businesses with many options:

- Define rules for volume calculation
- Consolidate items in boxes and define items that cannot be consolidated
- Specific settings for box dimensions, kits and BOM weight/size
- Mark up freight costs and specify how minimum/maximum charges are calculated
- Force freight shopping in Macola
- Set-up self insurance and handling charges

- Add freight as a line item on the sales order instead of using the freight option in Macola
- Define currency for international shipping
- Override current exchange rate and define which rate to use
- Option to charge an international paperwork fee
- Define declared value for international shipments

Each freight service is set-up as its own Ship Via code with its own set of rules for Min/Max and markup giving users the flexibility to charge higher markups for more difficult shipping methods. LTL companies can be setup with default settings or prompts for all accessories.

Users have the ability to restrict carriers by site and specify warehouse and carrier options. In addition, users can define rules by product category, freight type, for specific countries and for jurisdictions where freight is not taxable.

### Compatible with:

- Macola 10
- Macola ES
- Progression
- Exact Synergy Enterprise
- Harvest Ventures' Credit Card Processing utility

### Carriers:

- Fedex
- UPS
- Estes
- ABF
- Conway
- Saia
- Dayton
- YRC
- Old Dominion

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