

DATE: ____/____/____ ACCT#: _____ EST. ANNUAL SALES: _____
 SALES REP: _____ TYPE: _____ CREDIT LIMIT: _____
 ACCTING APPROVAL: _____ DIR. OF SALES APPROVAL: _____

RESELLER APPLICATION

COMPANY INFORMATION

Partnership ☐ S-Corp ☐ C-Corp ☐ Sole Proprietor ☐ LLC ☐

Legal Company Name / DBA

ASI#/PPAI# (if applicable) / FED TAX ID

In Business Since (MM/DD/YYYY)

Mailing (Billing) Address

City State ZIP+4

Phone FAX Website

Shipping address ☐ Same as above

City State ZIP+4

President/Administrator President/Administrator Email

Purchasing Manager Purchasing Email (Required)

Sales Manager Sales Email

Accounts Payable Contact Accounts Payable Email (Electronic Invoicing)

In an effort to be environmentally friendly and to streamline our processes, Rite in the Rain invoices and order acknowledgments are transmitted electronically. If you do not have an e-mail address or prefer another means of receiving Rite in the Rain documentation, please contact your account representative for special routing.

Sales Outlets (Check all that apply.): Amazon, Ebay, Google, other ☐ Catalog ☐ Retail Storefront ☐ If yes, how many physical location(s)? _____

How many Outside Sales Staff? _____ Covering what Territories? _____

CUSTOMER TYPES (Please select all that apply.)

GENERAL



EVERYDAY CARRY

- ☐ Organization
- ☐ Creativity



EDUCATION

- ☐ Classroom
- ☐ Research



MARINE & SCUBA

- ☐ Marine
- ☐ Scuba

COMMERCIAL



SURVEYING & ENGINEERING

- ☐ Surveying
- ☐ Engineering



CONSTRUCTION

- ☐ Construction
- ☐ Job Site
- ☐ DIY
- ☐ Industrial



EARTH SCIENCES

- ☐ Geological
- ☐ Environmental



AGRICULTURE

- ☐ Cultivation
- ☐ Livestock
- ☐ Crops



FORESTRY & MINING

- ☐ Forestry
- ☐ Mining



ENERGY

- ☐ Utilities
- ☐ Oil & Petrol

PUBLIC SAFETY



LAW ENFORCEMENT

- ☐ Law Enforcement



PUBLIC SAFETY

- ☐ CERT
- ☐ Fire
- ☐ EMS



TACTICAL

- ☐ Military

OUTDOOR



RECREATION

- ☐ Travel
- ☐ Outdoor
- ☐ Birding
- ☐ Climbing



SPORTSMEN

- ☐ Hunting
- ☐ Fishing



ATHLETICS

- ☐ Sports
- ☐ Training

OTHER: _____

dealers.RiteintheRain.com

Your reseller website Access Authorization Code will be emailed at time of approval.

form continues on back

RESELLER TERMS & CONDITIONS OF SALE

NEW ACCOUNTS

All new accounts must complete and sign a reseller application form before a reseller discount can be extended.

DISCOUNTS AND ORDER REQUIREMENTS

Reseller discounts are determined by annual sales volume. New reseller's discounts will be computed upon acceptance as a reseller. No discounts on orders below \$100. A minimum of \$1,000 or more in orders is required annually to maintain reseller status.

All Shipments are FOB factory, Tacoma, Washington 98424. Net minimum reseller initial order is \$250. Refill order is \$100. **Products must be ordered in standard inner or case pack quantities. Product quantities will automatically be increased to meet inner or case pack requirements.** Orders canceled or requiring major revisions less than 24 hours prior to ship date or while in transit may be subject to a 15% restocking fee. All items are subject to price change or withdrawal without notice.

TERMS

All prices are in US funds. Payment terms on open accounts are Net 30 and begin from the date of invoice (DOI). Accounts paid beyond 30 days will be considered delinquent; no orders will be shipped until account is current. Overdue balances will bear 1.5% per month interest charge, which is 18% yearly for all past due balances. Poor payment history or insufficient credit information may necessitate prepayment on shipments. JL Darling, LLC must be notified in writing of any changes in ownership of the reseller company.

Applicant (Reseller/Buyer) hereby grants JL Darling, LLC first priority purchase money security interest in buyer's entire future inventory of JL Darling, LLC's products, and in all proceeds of sale or other disposition of said products. In the event that any unpaid amounts become past due and JL Darling, LLC incurs expenses to collect past due amounts, applicant agrees to pay all costs related to collection, including attorney's fees. Venue will be Washington State.

FREIGHT TERMS

Standard freight terms are FOB our plant, Tacoma WA. 98424 and are calculated individually for each order and added to the invoice. UPS, FedEx, Parcel Post, Common Carrier and Air Freight are available. In most cases freight will be prepaid with charges added to the invoice. LTL shipments are sent Freight Collect. Please specify by which means the order is to be shipped.

DAMAGED SHIPMENTS

All claims for loss or damage on prepaid freight shipments will be handled through JL Darling, LLC. All claims on freight collect shipments will be handled by the Buyer directly with the freight company.

RETURNED GOODS

JL Darling, LLC does not guarantee the commercial success or resale of its products and does not accept the return of sellable merchandise. Merchandise returns will only be considered under extraordinary circumstances. No merchandise will be accepted for return unless specific authorization for such return has been given in advance by dealer services and may be subject to a 15% restocking fee. No returns are authorized past 90 days from date of invoice. No returns accepted on custom printed or imprinted materials.

All merchandise is guaranteed against manufacturing defects. Return of defective merchandise requires specific authorization in advance by dealer services. No returns are authorized past 90 days from date of invoice.

SHIPMENT ERROR

In the event of a shipment error caused by JL Darling, LLC which necessitates a return, only merchandise over-shipped and still in full inner or case packs may be returned. Approval by JL Darling, LLC and a return authorization number is required. A copy of the packing slip must accompany the returned items.

SHORTAGES

Shortage claims must be submitted in writing within 30 days of receipt of product order. All shortage claims will be reviewed by JL Darling, LLC for verification and to determine validity and issuance of any credit due. Non-reported shortage claims that are deducted from reseller (Buyer) payments without prior approval will be denied.



How do you wish to pay for products? ☐ CREDIT CARD ☐ ON ACCOUNT (NET 30) If you wish to have NET 30 terms, please complete below:

Desired credit limit? \$ _____

If an order is submitted with this form, while we establish your credit, would you like us to ship THIS ORDER and charge a credit card for this order only? **Y** **N**

If you circle "Y", we will contact you for credit card information after we receive your application. If you circle "N" we will wait to ship your order until credit has been

TRADE REFERENCES (Please list current major suppliers - complete only if you're applying for NET 30 terms.)

Name	City / State	Account Number	Phone	FAX
Name	City / State	Account Number	Phone	FAX
Name	City / State	Account Number	Phone	FAX
Name	City / State	Account Number	Phone	FAX

BANK ACCOUNTS

Bank Name / Branch	City / State	Account Number	Phone	FAX
Bank Name / Branch	City / State	Account Number	Phone	FAX

AGREEMENT

Applicant agrees to the terms conditions listed in this application, please sign below.

Washington & Texas State Law requires that J L Darling, LLC maintain a valid, signed tax exempt permit for any customer requesting a non-taxable shipment within Washington & Texas

Please, no stickers or stamps - hand written or digital signatures only.

For digital completion of this application - by entering data in the "signature" field you are agreeing to all terms & conditions.

Applicants Name (please print)	Title	Signature	Date
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Please Email this form to: dealers@RiteintheRain.com
or fax both pages to (253) 922-5552 or mail to the address below, attention: Dealer Sales